

# The TMS Process

1

## Search

Identify and *Qualify* Potential Project:

- Is the project in our Niche?
- Is the General Contractor in our Target Market?
- Is there a strategic/cultural fit – Core Values?

2

## Bidding and Estimating

Our Number is THE number:

- Review project specifications and drawings
- Estimate project costs and submit proposal
- Offer *REAL HELP* - Value Engineering
- Execute Contract – review terms and language

3

## Preconstruction and VDC

- True Start with General Contractor
- Assign project leadership (Foreman, Superintendent, etc.)
- True Start with Estimating, Operations, key supply chain partners
- Complete all submittals, shop drawings and True Fabrication/Installation guides

4

## Construction

- Define fabrication assemblies and sequences
- Installation of exterior/interior finishes *WITH* partners
- Zero lost time safety practices
- Maintain project schedule – always *100% Honest* and accountable
- Ensure quality standards

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## Accounting

- Generate accurate and timely billing
- Provide accurate lien waivers
- Monitor job performance

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## Project Close Out

- Job completed to 100% of scope and drawing criteria
- Provide close out documents
- Provide warranty service and support